

CERTIFIED ORIGINAL  
LEGALINK BOSTON

VOLUME: II

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UNITED STATES DISTRICT COURT

DISTRICT OF MASSACHUSETTS

- - - - - x

VANTAGE FINANCIAL SERVICES, INC.,

Plaintiff,

v.

Civil Action

No. 04-11686-WGY

NONPROFIT SERVICE GROUP, INC.,

and GEORGE E. MILLER,

Defendants.

- - - - - x

CONTINUED DEPOSITION OF LAWRENCE C. LYON

August 9, 2005

10:20 a.m.

Peabody & Arnold, LLP

30 Rows Wharf

Boston, Massachusetts

Reporter: Karen A. Interbartolo, RPR

1 A. Exactly?

2 Q. No. Your best approximation.

3 MR. JOHNSON: If you can answer the  
4 question based upon knowledge, that's fine, but you're  
5 not to speculate or guess about it.

6 A. No, sir.

7 Q. Can you give me your best approximation of  
8 what the gross margin on the Shriners Hospitals for  
9 Children program was?

10 A. Gross margin?

11 Q. Yes.

12 MR. JOHNSON: Best approximation is not  
13 the same as a guess. It has to be based upon some  
14 factual knowledge.

15 A. \$15 million.

16 MR. JOHNSON: I'm sorry. Could you read  
17 the answer back, please?

18 (Record read.)

19 A. Gross.

20 Q. Do you know what Vantage's gross revenues in  
21 terms of the total amount of money that was paid on  
22 account of the Shriners program were?

23 A. Again, this isn't an exact.

24 Q. I'm asking for your best approximation based

(Exhibit 21 marked  
for identification.)

Q. I'll show you what's been marked as Exhibit  
21. It bears the heading "Major Acquisition Program,  
Outstanding Balance Summary." Do you recognize the  
handwriting on that document?

A. Yes, sir.

Q. Whose handwriting is it?

A. It looks like Mr. Melikian's.

Q. Apart from the handwritten portions of the  
document, is this a document that you're familiar with?

A. It's an accounting document.

Q. Is it a document that you've seen before  
today?

A. Yes.

Q. Do you see the first line where it says,  
"Shrine"?

A. Yes.

Q. And that's under a program heading. Do you  
see that?

A. It says Shrine, yes.

Q. Does that refer to the Shriners Hospitals for  
Children program under the June 17, 1999 agreement?

A. Yes, it looks like it.

Wildcatters

50

Program	Cum Program Costs	Amount Paid to Vantage	Current A/R	Billings in Process	Outstanding Unbilled Bal.	Cum. GM	Net Out of Pocket Fav/(Unfav)	A/R Adjustments	Adjusted A/R Balance
Shrine	36,525,763	30,092,346	6,424,064	875,000	5,549,064	12,271,283	6,722,219		6,424,064
SOI	3,935,071	3,000,197	934,873	-	934,873	1,374,208	439,335		934,873
CSPCA	5,390,419	2,485,189	2,905,230	327,622	2,577,608	2,169,088	(408,520)	(1,807,975)	1,097,255
<b>BC Wildlife Total</b>	<b>1,794,975</b>	<b>1,099,637</b>	<b>695,338</b>	<b>51,428</b>	<b>643,909</b>	<b>554,425</b>	<b>(89,484)</b>	<b>(273,629)</b>	<b>421,708</b>
Ontario Wildlife	3,200,764	1,610,884	1,589,881	45,615	1,544,266	1,148,150	(396,116)	(595,481)	994,400
New Brunswick Wildlife	441,080	207,915	233,165	7,559	225,606	119,438	(106,168)	(190,111)	43,054
Saskatchewan Wildlife	706,561	302,117	404,443	45,001	359,442	223,525	(135,917)	(337,357)	67,087
<b>Quebec Wildlife Total</b>	<b>836,272</b>	<b>307,265</b>	<b>529,007</b>	<b>34,691</b>	<b>494,316</b>	<b>233,874</b>	<b>(260,442)</b>	<b>(409,782)</b>	<b>119,225</b>
Subtotal Wildlife	6,979,652	3,527,818	3,451,834	184,295	3,267,539	2,279,412	(988,127)	(1,806,360)	1,645,474
<b>Total Acquisition Programs</b>	<b>52,830,904</b>	<b>39,105,550</b>	<b>13,716,001</b>	<b>1,386,917</b>	<b>12,329,084</b>	<b>18,093,991</b>	<b>5,764,907</b>	<b>(3,614,335)</b>	<b>10,101,666</b>

**Company Confidential Information**

## VANTAGE 22589

1/23/02 - 1,000,000  
 500,000 (x)  
 100,000 (pi)  
 1,000,000  
 600,000  
 400,000  
 400,000  
 400,000

Wendine L155,007 2/2/84

475,000 + 0.00 = 475,000

## Aqn Balance Summary

2/17/03